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## FOR IMMEDIATE RELEASE

**Press Release** 

## Industry leader Dennis Sain tapped to join Milliman's Employee Benefits practice

Sain will oversee defined contribution sales, marketing, and strategy across the northern U.S.

Minneapolis, MN – June 27, 2016 – Milliman, Inc., a premier global consulting and actuarial firm, today announced that Dennis Sain has joined the company's Employee Benefits practice as head of defined contribution sales and marketing for the northern United States. In this newly created role, Dennis will oversee corporate strategy, sales, and marketing initiatives as the firm expands its defined contribution services across the northern portion of the country. Previously, Dennis led retirement services at Newport Group and brings with him 36 years of industry experience, including extensive expertise in Newport Group's qualified plan division.

Gerald Erickson, Principal at Milliman, says, "Dennis will be a valuable addition to the Employee Benefits practice at Milliman. He is widely respected for his industry knowledge, leadership and integrity, and we're excited to have him join our team."

Dennis Sain says, "Milliman's reputation for independence and excellence makes them an industry leader, and ensures the highest quality work for their clients. It's why I wanted to join the firm, and I'm thrilled to be leading sales and marketing initiatives for the practice's growing defined contribution business."

## **About Milliman**

Milliman is among the world's largest providers of actuarial and related products and services. The firm has consulting practices in healthcare, property & casualty insurance, life insurance and financial services, and employee benefits. Founded in 1947, Milliman is an independent firm with offices in major cities around the globe. For further information, visit <a href="https://www.milliman.com">www.milliman.com</a>.

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